



**ELITE BUSINESS  
COACHING CLUB**

---

**ADD10PROGRESSION**

[www.add10million.com](http://www.add10million.com)

		Occupation	Behaviour	Income	Mindest	Hour P/W	Exit
FREEDOM	MAGNATE	FREEDOM	GIVE BACK	?m	CREATE	?	\$50m +
	ENTREPRENEUR	FREEDOM	ACCELERATE	?m	CREATE	?	\$10m - \$50m
	LEADER	BUSINESS	EXPAND	\$1m - \$5m	CREATE	?	\$3m - \$20m
----- LEVERAGE LINE -----							
TRAPPED	PROFESSIONAL	JOB	LEVERAGE	\$250k - \$400k	MAKE	50-80+	\$30k-500k
	MANAGER	JOB	LEAD	\$80k - \$250k	MAKE	50-80+	\$30k-300k
	SOLE PROPRIETOR	JOB	LEARN	\$10k - \$80k	EARN	20-80+	\$5k-30k
	PART-TIMER	JOB	COMMIT	\$3k - \$9k	EARN	5-20	\$0-5k
	DREAMER	NONE	DECIDE	\$0 - \$3k	WISH	0	0

## Add10 Progression

Each 'Behaviour' carries through to all above levels.  
Most important behaviours are leadership and leverage.  
Must be able to build teams internally and externally to execute on vision.  
Vision attracts and keeps higher quality team.  
Mission gives them a reason.  
Values aligns team to your business.  
KPI's provide target's accountability

Where Are You On the Progression Chart?

.....

What Do You Need To Do To Progress?

.....  
.....  
.....  
.....

What Are The Limiting Factors For  
Your Business Now?

.....  
.....  
.....  
.....

What Training / Development Can You  
Take / Outsource To Overcome the  
Challenges You Face?

.....  
.....  
.....  
.....